

2018 MARS Consumer Health Study Directory 🖺

Inside, find details about the MARS 2018 study content. Data collected in the study can be used to identify target audiences, behaviors, attitudes, media usage, and demographics. Updates to study content in 2018 are noted in **pink** text.

Conditions **

Conditions Key

- Rx Condition Specific Prescription Drugs
- Condition Specific Non-Prescription Drugs
- At Risk For
- ✓ Satisfied with Rx Treatment
- Professionally Diagnosed
- Pain-Related Condition
- When First Diagnosed (12 conditions beginning in 2018)
- Severity: Mild/Moderate/Severe

Last 12 Months/Ever

Acid Reflux/GERD Rx ? **

ADD/ADHD Rx*

Adult Acne Rx 🗸 📬

Allergies/Allergic Reaction Rx 🗸 🚏

- Food Allergy
- Grass Allergy
- Insect Allergy
- Pet Allergy
- Ragweed Allergy
- Tree Pollen Allergy

Anaphylaxis/Severe Allergy Rx **

Age Related Memory Loss 【 🍍

Anemia 🏌

Anxiety Rx

- Panic Disorder 🚏
- Social Anxiety Disorder 🚏

Arthritis 😂 🌡

- Ankylosing Spondylitis Rx 🗷 🚏
- Osteoarthritis Rx 🗸 ! 🗸 🕆
- Psoriatic Arthritis Rx ♂ ✓ 🎌
- Rheumatoid Arthritis (RA) Rx 🗸 ! 🗸 🕆 💈

Asthma Rx ♂ ✔ 🕆 💈 👢

Athlete's Foot

Bipolar Disorder Rx ✓ 🎓

Blood clots in the legs (DVT) Rx ✓ ! *®

Bronchitis *

Cancer ! 😂 🖫

- Breast
- Colon/Colorectal
- Head and Neck (including mouth, nose and throat)
- Leukemia
- Liver
- Lung
- Non-Hodgkin's Lymphoma
- Ovarian
- Pancreatic
- Prostate
- Skin
- Stomach
- Urinary/Bladder/Kidney
- Uterine/Cervical

Cardiovascular/Heart Disease Rx 🗸 🗓

- Acute Coronary Syndrome/Heart Attack 🚦 🚏
- Angina 🚏
- Atrial Fibrillation (A-Fib) 🚏 🏅
- Coronary Artery Disease 🚏

Cold Rx

Cold Sores/Canker Sores

Constipation/Irregularity

COPD Rx ! V TS

(including Chronic Bronchitis & Emphysema)

Cough Rx

Depression Rx ✓ ↑

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Diabetes <
                                                           Menopause Rx **
 - Type 1 Rx ! *
                                                            Menstrual Cramps/PMS Rx 🗸 🚏
 - Type 2 Rx ! * 🖫
                                                            Migraine Headache Rx ✓ 🗸 🌣 😂 💈
Diabetic Nerve Pain/Neuropathy Rx ** (2)
                                                           Multiple Sclerosis Rx ** (2)
Eczema Rx 🗷 🕆 💈 🌡
                                                           Nail Fungus
Enlarged Prostate/Benign Prostate Hyperplasia Rx 📬
                                                           Obesity Rx **
Erectile Difficulty Rx **
                                                           Osteopenia **
Eye problems/Eye disease Rx 🗷
                                                           Osteoporosis Rx ! * \bigs_
 - Cataracts 🚏
 - Dry Eye 🏌
                                                           Overactive Bladder Rx **
 - Glaucoma 🍍
                                                            Pain &
 - Macular Degeneration 🚏
                                                             - Back
Fibromyalgia Rx ** 😂 💈
                                                             - Head
                                                             - Joint
Flu Rx 🗷 🏗
                                                             - Muscle
Gas 🧷
                                                             - Neck
Gout Rx ** (2)
                                                             - Nerve
                                                             - Other
Hair Loss
                                                            Pneumonia ! *
Headache (non-migraine)
                                                            Post Traumatic Stress Disorder (PTSD) 🍍
Heartburn/Indigestion Rx
                                                            Psoriasis Rx ! • * 1
Hepatitis B 🚏
                                                            Restless Leg Syndrome (RLS) Rx ** 😂
Hepatitis C Rx ! *
                                                           Rosacea Rx 🗷 🚏
Herpes Rx **
                                                           Seizures/Epilepsy Rx ! *
High Cholesterol Rx ? **
                                                           Shingles Rx ! ** (8)
HIV Rx*
                                                           Sinus Congestion/Sinus Headache
Hyperhidrosis/Excessive Sweating **
                                                            Sleeping Difficulty/Insomnia Rx 🗷 🔭
Hypertension/High Blood Pressure Rx 🗸 🕆
                                                            Stroke ! *
Hypothyroidism Rx **
                                                           Tired/Run Down Feeling
Inflammatory Bowel Disease/IBD Rx 😂 🌡
 - Crohn's Disease 🚏 🎖
                                                            Urinary Tract Infection ! **
 - Ulcerative Colitis 🚏 🟅
                                                            Yeast Infection 🧷 🚏
Irritable Bowel Syndrome (IBS) Rx ✓ 🎓
Kidney Disease ! **
Low Testosterone Rx **
Lupus (SLE) Rx I *®
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Condition-Related Details

Blood Clots in the Legs (DVT)

Have ever experienced a pulmonary embolism (PE)

Cancer

Stage at the time of diagnosis Current stage of treatment

Spread to other Locations

Constipation

Caused by Prescription Medication Is it Chronic

Diabetes

Brand of Blood Glucose Meter Used Frequency of Daily Blood Glucose Meter Use Hemoglobin A1C Level

Maintaining the Recommended A1C Level Related Conditions/Complications

 Diabetic Nerve Pain/ Neuropathy

- Cardiovascular/

Heart Conditions
- DKA and Ketones

- Eye Conditions

- Foot Conditions

- Gastroparesis

- Hearing Impairment

- Hypertension/ High Blood Pressure

- Kidney Disease

- Skin Conditions

- Stroke

HIV

Has the disease progressed to AIDS

<u>Menopause</u>

Symptoms/Side Effects

- Dyspareunia

- Night Sweats

- Hot Flashes

- Vaginal Dryness

Migraine Headache

Episodic or Chronic

Pain

Interference with Ability to Sleep

Related Conditions

- Arthritis
- Cancer
- Blood clots in legs (DVT)
- Diabetic Nerve Pain/Neuropathy
- Fibromyalgia
- Gout
- Lupus (SLE)
- Migraine Headache
- Multiple Sclerosis
- Restless Leg Syndrome (RLS)
- Shingles

Sleeping Difficulty/Insomnia

Experienced sleep apnea in the last 12 months

Treatments

Treatments in bold make up the general treatment list for all conditions, while those that are not bold are specialty treatments associated with specific conditions.

Non-Prescription Drugs
Prescription Drugs - brand name
Prescription Drugs - generic
Diet or Exercise
Herbal or Home Remedy
Vitamins/Supplements

Allergy Shots

Birth Control

Blood Product Donation/Transfusion

Chemotherapy

Dialysis

Immuno Oncology/Immuno the rapy

Injections

Insulin

Medical Marijuana

Oxygen Therapy

Phototherapy

Physical Therapy

Psychological Therapy/Counseling

Radiation

Surgery

Transplants

Add-on Treatment: Would consider taking add-on Rx

Vitamin/Mineral Supplements

- Types used in last 12 months
- Brands used in last 12 months
- Reasons for using

Information Sources ...

Publications

Health related publications

Magazine ads

Magazine articles

Magazine websites

Magazines in the Sunday newspaper

Medical journals

Newspaper ads

Newspaper articles

Newspaper websites

Online

Association/non-profit websites

Diet or Fitness websites

Drug company/brand websites

Drug review/ratings websites

Email newsletters

General news websites

Government websites

Health information websites

Insurance provider websites

Online advertisements

Online blogs/vlogs

Online communities or support groups

Reference websites with user-generated content

Search engine results

Social networking sites

Websites dedicated to a particular health condition

Television

Television programs

Television advertisements

Online videos (e.g., YouTube)

Point of Care

Alternative/holistic medical practitioners

Brochures, wallboards or other information in a healthcare professional's exam room

Brochures/pamphlets

in a healthcare professional's office

Doctor

General magazines in a healthcare professional's office

Health-related magazines in a healthcare professional's office

Health-related television programming in a healthcare professional's office

Nurse/Physician Assistant

Posters/wallboards

in a healthcare professional's office

Tablet computer

in a healthcare professional's exam room

Point of Purchase

Ad/brochures in grocery stores

Ad/brochures/magazines in pharmacies

In-store radio, TV or video

Medication packaging/labels

Pharmacists

Other

Condition or health-related events (such as seminars, classes, expos, etc.)

Direct mail

Friends or family

In-person support groups

Posters/wallboards at bars or nightclubs

Posters/wallboards at gyms or health clubs

Printed newsletters

All information sources are ranked on a four point value scale; very much, somewhat, not very much, not at all.

Healthcare Advertising

Where Seen/Heard

Direct mail

In a doctor's office

In a magazine

In a newspaper

In a magazine in the Sunday newspaper (e.g., Parade, USA Weekly)

In a pharmacy

On a mobile device (smartphone or tablet)

On television

On the Internet

On the radio

Outdoors

Actions Taken as a Result

Asked your dentist for product sample or additional information

Asked your doctor for a product sample of a prescription drug

Asked your doctor to prescribe a specific drug

Called a toll free number to get additional information

Conducted an online search

Consulted a pharmacist

Discussed an ad with a friend or relative

Discussed an ad with your doctor

Downloaded an app

Made an appointment to see a doctor

Purchased a non-prescription product

Referred to a book, journal or magazine

for additional information

Refilled a prescription

Signed up for a mail/email list

to receive more information

Switched to a different brand

Took medication

Used a coupon

Visited a pharmaceutical company's website

Visited some other website

Watched a video online

Desktop/Laptop

Cell Phone

Smartphone

Tablet

e-Reader

Gaming Console

Streaming Device for TV/Video or Movie Programming

Television

SmartTV/Internet-enabled TV

Voice-enabled Virtual Assistants

Time spent online using a mobile device (smartphone or tablet)

Magazines 📖

<u>Magazines</u>

AARP The Magazine

Allrecipes Magazine

Allure

The American Legion Magazine

Architectural Digest

Arthritis Today

Better Homes and Gardens

Bloomberg Businessweek

Bon Appétit

Car and Driver

Condé Nast Traveler

Cooking Light

Cooking with Paula Deen

Cosmopolitan

Country Living

Diabetes Forecast

EatingWell

Ebony

The Economist

Elle

Entertainment Weekly

Esquire

ESPN The Magazine

Essence Family Circle FamilyFun

The Family Handyman

Field & Stream
First for Women
Food & Wine

Food Network Magazine

Forbes
Fortune
Glamour
Golf Digest
Golf Magazine
Good Housekeeping

GQ

Guideposts Harper's Bazaar

Health

HGTV Magazine House Beautiful In Touch Weekly

InStyle

Kiplinger's Personal Finance

Latina Marie Claire

Martha Stewart Living

Men's Fitness Men's Health Men's Journal Midwest Living

Money

National Geographic The New Yorker

O, The Oprah Magazine

OK!

Outdoor Life Parents People

People en Español Popular Mechanics Popular Science Prevention

Psychology Today Rachael Ray Every Day

Reader's Digest Real Simple Redbook Rolling Stone

The Saturday Evening Post

Scientific American

Shape

Smithsonian

Soap Opera Digest
Southern Living
Sports Illustrated

Star Sunset

Taste of Home This Old House

Time

Traditional Home Travel + Leisure

TV Guide
Us Weekly
Vanity Fair
Vogue
The Week

Weight Watchers Magazine

Wired

Woman's Day Woman's World Women's Health

Magazine metrics include print audiences, digital audiences, combination print and digital audiences, frequency of website use, average monthly reach for print, digital and website, and total brand average monthly reach.

Other Publications

Arthritis Health Monitor

Diabetes Health Monitor

Diabetes Self-Management (with Diabetic Cooking insert)

Diabetic Living

Digestion & Diet Health Monitor

Health Monitor

Heart Care Health Monitor

Living with Cancer Health Monitor

Heartbeat

Neurology Now

WebMD Magazine

WebMD Diabetes at Walgreens



Time spent listening to radio
Listening via AM/FM/Satellite/Internet/Apps

Television 🖺

Dayparts and time spent watching TV
Types of services and devices used to watch TV

Streaming services/apps used in the last month

- Amazon Video/Amazon Prime Video
- Hulu
- Netflix
- Sling TV
- TV network or cable channel app (e.g., HBO Now)

Tendency to watch programming with commercials vs. commercial-free

How often skip commercials when watching pre-recorded programming

Media multi-tasking

Television Genres

- Audience Participation/Game Show
- Award Ceremony
- Cooking
- Court Shows
- Day Animation/Cartoons
- Daytime Drama/Soaps
- Daytime Talk/Conversation
- Faith-based/Religious
- Drama
- Evening Animation
- Financial News
- Health
- Home Shopping
- Home/Garden Improvements
- Late Night Talk/Variety
- Movies
- Music
- News Celebrity Gossip/Entertainment
- News Evening newscasts between 4pm-7pm
- News Other Local/National/World
- News Magazine
- Reality Competition
- Reality Other

- Sci-Fi/Fantasy
- Self Improvement or Makeover
- Situation Comedy
- Spanish Language
- Sports Event (e.g., Monday Night Football)
- Sports: Non Live Event (e.g., Sports Center)
- Travel

Television Networks

- A&E
- ABC
- Adult Swim
- AHC (American Heroes Channel)
- AMC
- Animal Planet
- BBC America
- BET
- Bravo
- Cartoon Network
- CBS
- CMT
- CNBC
- CNN
- Comedy Central
- Cooking Channel
- The CW
- Discovery Channel
- Discovery Life Channel
- DIY Network
- E!
- ESPN/ESPN2
- Food Network
- FOX
- FOX News Channel
- FOX Sports
- Freeform
- FX
- GSN
- Hallmark Channel
- Hallmark Movies & Mysteries
- HGTV
- History
- HLN
- ION Television
- Lifetime
- Lifetime Movies (formerly LMN)

- MSNBC
- MTV
- National Geographic
- NBC
- NBC Sports Network
- Nick @ Nite
- NFL Network
- OWN (Oprah Winfrey Network)
- Oxygen
- PBS
- Pop
- Science
- Spike
- Syfy
- TBS
- Telemundo
- The Weather Channel
- TIC
- TNT
- Travel Channel
- truTV
- TV Land
- TV One
- UniMás
- Univision
- USA Network
- VH1
- WE tv
- WGN America

For both television genres and television networks, respondents are asked to identify what they have watched in the last seven days.

Television Weekly Programs

- 20/20
- 48 Hours
- 60 Minutes
- America's Got Talent
- The Bachelor
- Big Bang Theory
- Big Brother
- Blue Bloods
- Bull
- CBS Sunday Morning
- Criminal Minds
- Dancing with the Stars
- Dateline NBC (Friday)
- Elementary
- Grey's Anatomy
- Hawaii Five-0
- Kevin can Wait
- Law & Order: Special Victims Unit
- Life In Pieces
- MacGyver
- Madam Secretary
- Meet the Press
- NCIS
- NCIS: Los Angeles
- NCIS: New Orleans
- Scorpion
- Shark Tank
- Survivor
- This is Us
- The Voice

For both television weekly and weekday programs, respondents are asked to identify what they have watched in the last 6 months. A follow-up asks if they have seen the most recent new episode or broadcast. Sports programs are selected if watched regularly during the last season.

Television Weekday Programs

MORNING NEWS

- ABC Good Morning America (Stephanopoulos/Roberts)
- CBS This Morning (King/O'Donnell/Dickerson)
- Today (Guthrie/Kotb/Roker)

DAYTIME

- The Bold and the Beautiful
- The Chew
- Days of Our Lives
- General Hospital
- Let's Make a Deal
- The Price is Right
- The Talk
- The View
- The Young and the Restless

EVENING NEWS

- ABC World News Tonight (Muir)
- CBS Evening News (Pelley)
- NBC Nightly News (Holt)

Television Sports Programs

- Auto racing Formula 1
- Auto racing NASCAR
- College Baseball
- College Basketball
- College Football
- Extreme Sports
- Figure Skating
- Golf
- Horse Racing
- MLB Baseball
- NBA Basketball
- NFL Football
- NHL Hockey
- Professional Boxing
- Soccer
- Tennis
- Track & Field

Internet & Mobile []

Dayparts and time spent online

Use of a computer/mobile device for any health & wellness activity

Frequency of Internet use for health & wellness

Mobile App Types

Blood sugar or diabetes

Calorie counter/Diet tracker

Doctor locator

Drug or general health reference tool

Exercise/Fitness

Health testing/tracking tools (e.g., pulse, blood pressure)

Insurance provider

Medical records access

Nutrition or healthy recipes

Pharmacy/ER/Fast clinic locator

Pill reminder/Medication tracker

Sleep tracker

Specific ailment education or support

Stress/Relaxation

Symptom checker

Websites

Bing

CDC

Diabetes Self Management

Diabetic Living

Drugs.com

Everyday Health

Facebook

Google

Healthcare.gov

Health Central

Healthgrades

Healthline

Instagram

Johns Hopkins Medicine

Lifescript

Livestrong.com

Mayo Clinic

MedicineNet.com

Medscape

NIH.gov

Pinterest

Reddit

Self

Tumblr

Twitter

Weather.com

WebMD

Weight Watchers

Wikipedia

Yahoo!

YouTube

Websites are measured by use in the last six months and by frequency of visits to each site.

Online Activities ?

General

Caught up on local or national news

Caught up or post on a social network

Checked the weather

Listened to or viewed podcasts

Looked up directions or maps

Watched video clips (e.g., YouTube)

Condition/Treatment Related

Looked for alternative (non-medical) treatments or home remedies

Looked for information about a particular health condition

Researched or read reviews of medications or types of treatments

Researched symptoms I/someone else was experiencing

Looked for other opinions/options after a doctor's diagnosis or treatment advice

Medical Professionals and Services

Looked for a doctor

Looked for information about pharmacies, hospitals, treatment centers, urgent care or surgery centers

Read reviews of doctors or other healthcare professionals

Scheduled an appointment with a healthcare professional

Used a patient portal to access electronic medical records (e.g., MyChart)

<u>Prescription Shopping</u>

Compared prices of medications or other health products or services

Purchased medications or other health products or services

Refilled a prescription online

Health-Related Lifestyle and Social

Looked for healthy recipes or other healthy lifestyle information

Read about others' experiences with conditions, medications or treatments

Tracked my diet/exercise

Medical Professionals & Services

Relationship with Primary Care Physician

Healthcare Professionals

Acupuncture/Acupressure Practitioner

Allergist

Cardiologist

Chiropractor

Dentist/Oral Hygienist

Dermatologist

Diabetes Educator/Specialist

Ear, Nose & Throat Specialist

Endocrinologist

Gastroenterologist

Gynecologist

Hematologist

Neurologist

Nurse Practitioner/Physician Assistant

Nutritionist

Obstetrician

Oncologist

Ophthalmologist

Optometrist

Orthopedist

Pain Specialist

Periodontist

Physical Therapist/Sports Medicine

Podiatrist

Primary Care Doctor

Psychiatrist

Psychologist/Therapist

Pulmonologist

Rheumatologist

Surgeon – Cosmetic/Plastic

Surgeon - Other

Urologist

Healthcare Facilities/Services

Emergency Room

Hospital

Infusion Center

Retail Health or In-store Clinic

Surgery Center

Urgent or Immediate Care Center

Outpatient or Specialized Care Clinic

Telemedicine/Virtual or Online Doctor Visit (using a smartphone, tablet or computer)

Both healthcare professionals and healthcare facilities/services are measured by frequency of visits over the last 12 months.

Actions Taken After Seeing Professionals

Received a prescription for a new drug

Filled a prescription

Looked up cost of medication or insurance coverage before filling a prescription

Looked into alternative treatments after receiving prescription

Made an effort to eat healthier or exercise more

Switched to a different prescription

Took medication as prescribed

Conducted an online search about a condition

Conducted an online search about a drug or treatment options

Visited a pharmaceutical company or drug brand website

Visited a social media site related to condition or prescribed treatment

Went to see a specialist

Went for x-rays, medical tests, or vaccines

Medical Tests & Vaccinations

Most recent annual physical Importance of regular medical check-ups Medical tests

- Alleray
- Blood glucose
- Blood pressure
- Bone density
- Cholesterol
- Colonoscopy
- Diabetic Retinopathy
- Eye exam
- Glaucoma
- HIV
- Kidney function
- Mammogram/Pap smear
- Pregnancy
- Prostate/PSA
- STD

Vaccines

- Flu
- Hepatitis
- HPV
- Meningitis
- Pneumonia
- Shingles
- Whooping cough

Both medical tests and vaccines are measured over a 12 month period.

Birth Control &

Methods used in last 12 months
Brands/Products used in last 12 months

Overall Health & Wellness 🏵

Current/Past health status

Current/Past stress level

Personal control and motivation for improving health

Tobacco use and cessation methods

Diet & Exercise औ

Frequency of exercise

Barriers to a regular exercise program

Body mass index

Reasons for managing diet/nutrition

Types of foods eaten on diet/nutrition plan

Weight loss goal

Weight loss programs used

Other Family Members 24

Health Conditions

Acute Coronary Syndrome/Heart Attack

ADD/ADHD

Allergies

Age Related Memory Loss

Alzheimer's/Dementia

Anaphylaxis/Severe Allergy

Arthritis, Osteoarthritis

Arthritis, Rheumatoid Arthritis (RA)

Asthma

Autism

Bipolar Disorder

Cancer

Cerebral Palsy

COPD

(Including Chronic Bronchitis and Emphysema)

Depression

Diabetes

Down's Syndrome

Eczema

Enlarged Prostate/Benign Prostate Hyperplasia

Eye problems/Eye disease

(Including Cataracts, Glaucoma, and

Other Eye/Vision Problems)

Heart Disease

Hepatitis C

High Cholesterol/High Triglycerides

Hypertension/High Blood Pressure

Multiple Sclerosis

Nutritional Deficiency

Obesity

Parkinson's Disease

Psoriasis

Seizures/Epilepsy

Schizophrenia

Shingles

Stroke

Caregiver Support Activities

Administer or monitor medications

Arrange for outside services

Assist with daily household chores

Assist with personal care

(e.g., bathing, dressing, eating)

Buy medication or refill prescriptions

Discuss conditions or treatments with their doctor

Encourage doctor visits

Make doctor appointments

Make sure vaccines are received

Manage finances or provide financial support

Monitor state of condition

Provide transportation to doctor/medical treatment

Research health information

Visit regularly to see how they are doing

Children's Healthcare Professionals

Allergist

Dentist

Ear, Nose & Throat Specialist

Nurse Practitioner/Physician's Assistant

Pediatrician

Primary Care Doctor

Psychiatrist

Caregivers identify the conditions and ages of family members for whom they provide support.

For children's conditions, specific treatment brands are identified for ADD/ADHD, allergies, asthma, depression, cold/cough and vitamins.

Health Insurance **■**

Type of Health Insurance Coverage

Employer or union provided

Government issued for low income people (Medicaid)

Government issued for retiree (Medicare)

Health insurance marketplace/exchange (Affordable Care Act)

Military or other Government employee

Private (self-pay) insurance

No insurance

Purchasing Medication

Number of prescription medications filled for self (Last 12 Months)

How Purchased Rx Drugs

A prescription assistance program from a drug brand

A prescription drug plan separate from my health insurance

A prescription savings plan or card that I use at in-network or major pharmacies

Brand-specific coupons, rebates or loyalty cards

I pay for all prescriptions myself because I have no prescription coverage

I usually pay for prescriptions myself because my plan has a high deductible

Medicare Prescription Drug Plan

Prescriptions are included in my health insurance plan

Where Purchased Medication

Club Store (e.g. Costco, Sam's Club, BJ's)

Club Store's website

Drug Store Chain (e.g. Rite-Aid, Walgreens, CVS)

Drug Store Chain's website

Other Drug Store

Mass Merchandiser (e.g. Wal-Mart, Target)

Mass Merchandiser's website

Supermarket/Grocery Store

Health/Natural Food Store

Amazon.com

Online pharmacy

Mail order pharmacy provided by your insurance

Attitudes & Opinions 爷

Vaccines

I am willing to ask my doctor for a vaccine that I have seen or heard advertised

I trust my doctor to recommend the vaccines that are essential to my continued health

If required vaccinations stopped, epidemics would return/become a problem

I am first among my peers to investigate vaccines that are recommended but not required

I am concerned about the possible side effects related to my vaccinations

Anti-Aging

I would consider cosmetic surgery for myself, now or in the future

I spend a lot of money on beauty and skincare products

Everyone should just age naturally

Children's Health

As a preventative measure it is important my children take vitamins every day

I actively participate in decisions regarding the types of vaccines my children receive

I always take my child to the doctor when he/she is sick

I trust my doctor to be cautious about over-prescribing medications for my children

I will only buy the brands of medicine recommended by my child's doctor

When a prescription drug becomes available as an over-the-counter medication, I will switch my children to the over-the-counter version

The benefits of having my children immunized outweigh the risks

Diet & Exercise

Diet plans usually work for me

Exercise is important to my diet and nutrition plan

I can't seem to adhere to a diet plan and often "cheat" when I'm on one

I diet to look good more than I diet to feel good Weight loss surgery is an option for me

Drugs

I am hesitant to take prescription drugs with side effects that concern me

I am willing to pay extra for prescription drugs not covered by health insurance

I first try to remedy my illness with a non-prescription medicine before seeing a doctor

I sometimes stop taking a prescribed medication without consulting a doctor

I take non-prescription medicine as soon as I get sick

I will try another drug brand if I get a coupon for it

I dislike needles too much to consider a drug treatment that uses injections

It is very important that my health insurance covers all my prescription medication

It's worth paying more for branded prescription medications rather than getting generic products

Non-prescription medicines are safer than prescription medicines

Non-prescription store brand drugs work as well as national advertised brands

Prescription drugs are more effective than non-prescription remedies

Online Health

I am comfortable registering on a website which consistently offers useful information about my particular health condition

I am more comfortable talking about health and wellness concerns online than I am face-to-face

I am more likely to visit a health website that was recommended by my doctor or that I saw in my doctor's office

I am very cautious about which websites I access for health and wellness information

I feel health and wellness advertising on the Internet is trustworthy

I feel the Internet is a good way to confirm a diagnosis

I feel the Internet provides me with a wealth of resources when I am searching for health and wellness information

I refer my friends to certain websites I find helpful

I typically conduct research online prior to a doctor's appointment

Online videos help me understand complicated subjects

I trust the medical information other people share on social media

Researching online gives me confidence to speak knowledgeably about a medical condition

The Internet is the first source I turn to when researching health and wellness

Mobile Health & Wearables

I believe there are mobile apps available that would improve my current health

I would be willing to use a mobile app offered by my insurance health plan

I would be willing to use a mobile app recommended to me by my doctor

l'd rather download an app than look for health-related information or tools on a website

I believe a wearable fitness tracker that connects to my mobile device or the internet would make it easier to track my diet and exercise

The opportunity to download and share my personal health and fitness data with others, including doctor, motivates me

I am concerned about my personal health and fitness data being securely stored online

Web-connected devices are too complicated to use

Doctors/Treatments

I am willing to ask my doctor for a prescription medication or drug sample that I have seen or heard advertised

I often discuss new prescription medicines with my doctor

Normally, I only use drug brands that are recommended by my physician

I always do what my doctor tells me to do

I research treatment options on my own and then ask my doctor about them

I do not seek help from doctors or nurses unless I am very sick or injured

Healthcare Advertising

Friends come to me for advice about healthcare and medications

Healthcare advertising on the Internet is credible

I always read the small print in magazine/newspaper pharmaceutical ads

I trust pharmaceutical companies that advertise the medications I take

I trust the opinions of my family and friends about health related issues

Pharmaceutical advertisements make me more knowledgeable about medicines

The pharmaceutical healthcare information at my doctor's office is credible and useful

The pharmaceutical healthcare information at my pharmacy is credible and useful

Personal Health

I am concerned that my unhealthy habits will soon catch up with me

I do everything I can to promote and maintain my personal health and wellness

I always try to eat healthy foods and maintain a balanced diet

I am better informed about my health than most people

I believe that vitamins and nutritional supplements make a difference in long-term health

I participate in preventative healthcare

I prefer alternative/holistic approaches to standard medical practices

I research healthcare information so that I am better informed about different healthcare treatment options

My condition makes it difficult to do/complete day-to-day tasks

Sports & Leisure Activities &

Adult education courses

Aerobics

Attend concerts/Live events

Attend professional/college sports events

Baseball/Softball

Basketball

Bicycling

Bird watching

Bowling

Cooking for fun

Crossword puzzles/word games

Dancing

Entertaining friends/family

Fantasy sports league

Fine dining/eating out

Fishing

Fitness walking

Football

Gardening

Go to bars/Nightclubs

Go to the movies

Golf

Hiking

Hunting

Ice Skating

Photography

Play a musical instrument

Poker

Reading books

Running/Jogging

Sailing/Water Skiing

Shopping for fun

Snow Skiing/Snowboarding

Soccer

Spa Services

Swimming

Tennis

Travel

Use a health club/gym

Video gaming

Visit museums

Volunteer your time

Weight training

Yoga/Pilates

Demographics 👛

Age

Body Mass Index

Education

Employment Status

Gender

LGBT

Marital Status

Number of Adults in Household

Parent/Children in Household

Household Income

Personal Income

Primary Place of Residence

Race/Ethnicity

Spanish Language

2018 MARS Consumer Health Study

Since 2001, Kantar Media's MARS Consumer Health Study has been the go-to information source for ad agencies, pharmaceutical marketers, and media companies seeking stable and reliable media and healthcare data that is projectable to the U.S. population. No other study provides this level of data and a 360 degree view of your target patient groups.

Features of the 2018 MARS Study include:

- 90+ health conditions, including 20+ low-incidence ailments (e.g., Crohn's, Lupus, MS):
 Ailment-specific follow-up questions capture condition details, treatment options and drug brand usage
- 500+ Rx and over-the-counter remedies
- Caregivers: Support activities for other family members, conditions of those receiving care, etc.
- Extensive Point of Care coverage: HCP and services used (including telemedicine and walk-in healthcare facilities), actions taken after seeing HCP, medical testing and vaccinations
- 100+ consumer magazines, including both print and digital media use
- Television coverage: Top primetime programs by pharma ad spend, dayparts and time spent watching, network and genre coverage, services and devices used (including streaming)
- Digital insights: Online activities and device use, dayparts, website visitation for 30+ general and health-related sites, health app use
- Media effectiveness insights: Where consumers encounter healthcare advertising and actions taken as a result
- 50+ healthcare information sources: Value of various point of care, point of purchase, media and other sources for health information
- 75+ attitudes and opinions toward healthcare advertising, doctors and treatments, online and mobile health, diet and exercise, children's healthcare, and more
- Extensive vitamin/mineral supplement usage data
- 80+ pre-defined health-related segments and profiles are available for audience targeting through various ad tech platforms. Custom segments are also available.

Visit our website at <u>kantarmediahealthsurvey.com/MARS.html</u> for more information about the 2018 study content.

If you have any questions or would like to learn more about the study, please contact:

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